

Function profile

Position & Title

- ▶ Chief Operating Officer (COO)

Overall goal of position (high level summary)

- ▶ Business Development Management (80%-90% of the time), support on coordination within EFC (rest of the time)
- ▶ Development of EFC into an international growing federation
- ▶ Developing the financial strength of EFC
- ▶ Ensuring sustainability of conferences management,
- ▶ Liaison with other societies and member management

Position within the EFC organization

- ▶ Member of PAC, BOA (both as permanent guest w/o voting rights)
- ▶ Report to BOA
- ▶ Link to secretaries and offices within EFC (to be further discussed)

Function profile

Responsibilities and authority

- ▶ Bears responsibility for the development and implementation of EFC strategies (sponsors, exhibitors, affiliate members, conferences)

Core activities

- ▶ Sponsor & exhibitor relation management
- ▶ Affiliate members management
- ▶ Permanent member of the local organizing committees of EUROCORR (and other EFC conferences)
- ▶ Development of conferences (EURORCORR + additional ones)
- ▶ Liaison with other societies (ACA, AMPP, CSCP, ECS, WCO, ...)
- ▶ Coordination of EFC offices

Function profile

Communication relation

- ▶ EFC internal exchange of information: President, Vice-/Past-president, PAC, BOA, GA, offices, STAC, member organizations
- ▶ EFC external exchange of information: Academia, industry, journalists, associations, influencers
- ▶ Central communication function within EFC
- ▶ Biweekly meetings with President & VP + selected guest

Proficiencies & Competencies

- ▶ University degree (MBA or degree in science)
- ▶ Strong communication skills
- ▶ Proven economy skills
- ▶ Leadership
- ▶ Connection to corrosion community
- ▶ English, further language skills are advantageous
- ▶ IT, presentation skills
- ▶ Entrepreneurial, evidence to achieve financial targets in previous roles

Function profile

Employment status, salary (incl. bonus)

- ▶ Which legal identity will employ the COO? (EFC, EFC offices, freelancing position, to be further discussed)
- ▶ Labor laws be involved?
- ▶ Target agreement for bonus to be defined by BOA, bonus shall depend on increase of revenue for EFC
- ▶ Full time
- ▶ Duration: 2-3 years, tenure track possible
- ▶ Recommendation: Connected to one office of the member societies or EFC

Outline of the process

- ▶ PAC discussion & approval: 08/03/2022
- ▶ BOA discussion & approval: 15/03/2022
- ▶ Task Force works on Bye-Laws / Statutes revision & job advertisement
- ▶ GA informed: 06/2022
- ▶ Extraordinary GA approval: 09/2022 (virtual GA or hybrid GA at EUROCORR)
- ▶ Position announcement: 09/2022
- ▶ Pre-selection process finished: 12/2022 (via Paris/Frankfurt office)
- ▶ Extraordinary BOA final interview & decision: 01/2023
- ▶ COO starts working: 04/2023